

ROUTING AND RECORD SHEET

SUBJECT: (Optional)

Economic Intelligence for U.S. Businesses

83-0010/8

FROM:	EXTENSION	NO.	STAT
<i>X</i> Director of Security 4E-60 Headquarters		Ref: DDA 83-0010/3	STAT
		DATE	
		12 JAN 1983	

TO: (Officer designation, room number, and building)	DATE		OFFICER'S INITIALS	COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)
	RECEIVED	FORWARDED		
1. EO/DDA 7D-24 Headquarters	12 JAN 1983	12 JAN 1983	<i>M</i>	<p>REGISTRY</p> <p>100-4-2</p>
2. ADDA 7D-24 Headquarters				
3. DDA 7D-24 Headquarters	13 OCT 1983		<i>J</i>	
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83-0010/8

12 JAN 1983

MEMORANDUM FOR: Deputy Director for Administration

FROM:

Director of Security

STAT

SUBJECT: Economic Intelligence for U.S. Businesses

1. The American business community has many needs, questions, and concerns that this Agency has the power to ease. Should the Agency move into this area and try to do more? I believe the answer is yes....but with restraint. I would suggest this be the Agency's approach:

- ° If the White House and Agency Congressional Oversight Committees back the idea, have the Agency actively and aggressively collect and provide information directly to those few industries and companies whose world market position correlates most closely with the general economic health of this nation, e.g., airplane manufacturing industry, pewter industry, etc. Such arrangements would be the exception to the general rule which would have the Agency avoiding direct contact with companies for purposes of passing intelligence. Those arrangements would be subject to periodic reviews by the White House and by the Congressional Oversight Committees.

- ° Have the Agency lower its thresholds on information flow to the Department of Commerce (economic, military and political intelligence) and the Department of State (terrorist intelligence) so that the entire U.S. contractor world can benefit more from the intelligence take from CIA.

- ° Begin an educational program to convince Agency recruits and some current Agency employees (particularly in the DDO) that providing intelligence in proscribed ways to American business organizations is not unprofessional, unethical nor inimical to the Agency's well being. Views to the latter effect are commonplace now.

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2. The United States is one of the few nations in the world that essentially disallows the sharing by business of its intelligence product even in the face of a failing economy. There appears to be something self-defeating in this restraint. It would seem prudent to liberalize the approach if only a bit.

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